

Post-Harvest Marketing Plan

Objective: Seek strategies that balance risk and reward in the current market environment. Hold no unpriced corn or soybeans beyond July 1 (May 15 for wheat).

Sell _____ bushels at harvest (not enough storage)

Sell _____ more bushels at harvest

Hold _____ bushels of unpriced grain in storage for later sale. My exit plan is...

Sell _____ bushels when the cash price reaches \$ _____

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Bushels not priced by _____ will be sold by _____. Sell if the price falls below \$ _____

Sell the carry on _____ bushels with a forward contract, or an HTA base price on the _____ futures contract, or by selling futures on the _____ contract. My exit plan for HTA or futures is...

Lock the basis on _____ bushels at _____ cents under the _____ contract, or by _____ at the spot basis